

## Important dates for South Central: Medicare Summit, Golf Outing and Our June Meeting



As we look ahead to May, we want to make members aware that we will not be holding our regular monthly meeting. This is due to a scheduling conflict with the **Indiana Medicare Summit on May 14**, which we strongly encourage our members to attend. The Summit is a great opportunity to stay informed, gain valuable insights and CE, and connect with others in our industry. If you haven't registered yet, you can sign up at [indianamedicaresummit.com](http://indianamedicaresummit.com).

We also want to remind everyone about our upcoming **NABIP Golf Outing** on May 22. This is always a fun and well-attended event, and we still have a limited number of openings available for both teams and sponsors. If you've been considering participating or supporting the event, now is the time to secure your spot. More information for the golf outing, sponsorships and team registration can be found at the end of this newsletter.

Looking ahead to June, we're excited to share that our **next meeting is scheduled for June 11** in Scottsburg. While exact details are still being finalized, we can confirm that the meeting will include two hours of continuing education. More information will be sent out soon, but for now, **please be sure to save the date**.

As always, we appreciate your continued involvement and look forward to seeing many of you at the Summit, on the golf course, and at our June

**What's Up Next:**

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**Medicare Summit in Indy  
May 14**

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**Golf Outing  
May 22**

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**June 11  
Next South Central Chapter Meeting**

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**NABIP National Convention  
June 27-30 in Atlantic City**



**NO CHAPTER MEETING**  
*this month*

Due to a scheduling conflict, we will **not be holding** our regular monthly meeting this month.

*We encourage you to attend the*  
**INDIANA MEDICARE SUMMIT!**

LEARN.
 CONNECT.
 STAY INFORMED.

Don't miss this valuable opportunity to stay informed and connect with others in our industry.

Register today at  
[indianamedicaresummit.com](http://indianamedicaresummit.com)





INVEST IN KNOWLEDGE. INVEST IN YOUR FUTURE.

# From The President's Corner

A Minute with our Chapter President, Jessica Croquart

While we will not be holding a chapter meeting this month, there are still several great opportunities to stay involved and connected with our industry and each other.

I encourage members to take advantage of the upcoming Medicare Summit in Indianapolis. This is a valuable event for updates, education, and networking with colleagues from across the state. Registration details can be found at [indianamedicaresummit.com](http://indianamedicaresummit.com).

We're also looking forward to our upcoming golf outing, which is always a great way to step away from the office, enjoy some time outdoors, and strengthen relationships within our chapter. More details will be shared soon, and I hope to see many of you there.

Thank you for your continued participation and support of NABIP. I look forward to seeing everyone at our next chapter gathering.



*Jessica Croquart*

## 2025-2026 Chapter Leadership

**President:** Jessica Croquart  
**Immediate Past President:** Charles Mayberry  
**President Elect:** Larry Mayfield  
**Secretary:** Jessica Croquart  
**Treasurer:** Andrea Bogard  
**Legislative:** Scott Allman  
**Communications:** Kaitlynn Loy  
**NABIP/Pac:** Ky Yarling

**ISAHU-Pac:** Charles Mayberry  
**Professional Development:** Christy McGinley  
**Awards/Vanguard:** Jessica Croquart  
**Membership:** Libertie Villalpando  
**Retention:** Greg Allen  
**Media Relations:** Laura D'Antoni  
**Social Media:** Jessica Croquart

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## Take Note of These Dates

May 14: Mini Medicare Summit (Indy)

May 22: Golf Outing New Date!

June 11: South Central Chapter Meeting  
(2 CE Credits)

September 11: 9/11 Remembrance  
Ceremony, 25<sup>th</sup> Anniversary, Atterbury-  
Bakalar Air Museum  
Columbus, Indiana

# MEDICARE SUMMIT

YOUR BLUEPRINT FOR SUCCESS!



THURSDAY, MAY 14<sup>TH</sup>  
ONEAMERICA FINANCIAL TOWER - INDIANAPOLIS

*A ONE-DAY, IN-PERSON CONFERENCE CREATED SPECIFICALLY  
FOR INDIANA MEDICARE AGENTS.*

Questions? Contact Lori Rowan at [lori@zellerinsurance.com](mailto:lori@zellerinsurance.com)



# CenterWell™

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## Interested in serving in a special committee??

We are looking for South Central Indiana NABIP members to join in our 9/11 Remembrance Ceremony committee to help with all the details that make this event so special.

If you are interested in helping, please email  
Ky Yarling at [ky.yarling@gmail.com](mailto:ky.yarling@gmail.com) for more information.

"Ability is what you're capable of doing. Motivation determines what you do.

Attitude determines how well you do it."  
-the late Lou Holtz

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***Mission Statement: To prepare our members to best serve their communities and represent our industry through education, shared experiences, and motivation***



NABIP/South  
Central Chapter  
Website:  
[NABIPSCI.org](http://NABIPSCI.org)



NABIP South  
Central  
Indiana Chapter

All financial records are available for review. Contact Andrea Bogard, Treasurer, at [ABogardInsurance@yahoo.com](mailto:ABogardInsurance@yahoo.com). Copies of the By-Laws are available. Contact Jessica Croquart, Secretary, at [Jessica.Croquart@SIHO.org](mailto:Jessica.Croquart@SIHO.org)

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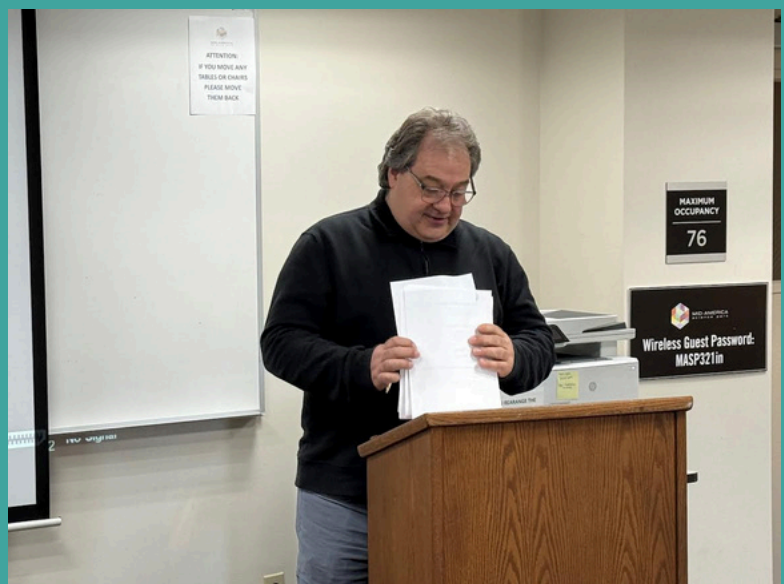
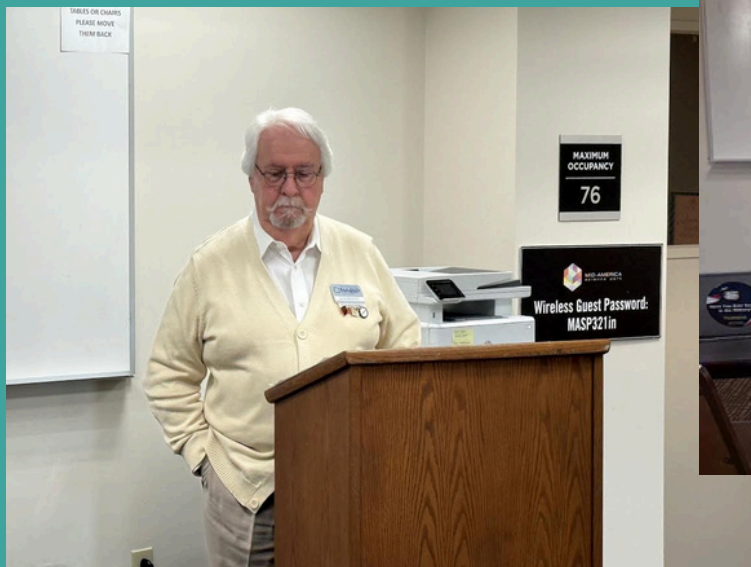
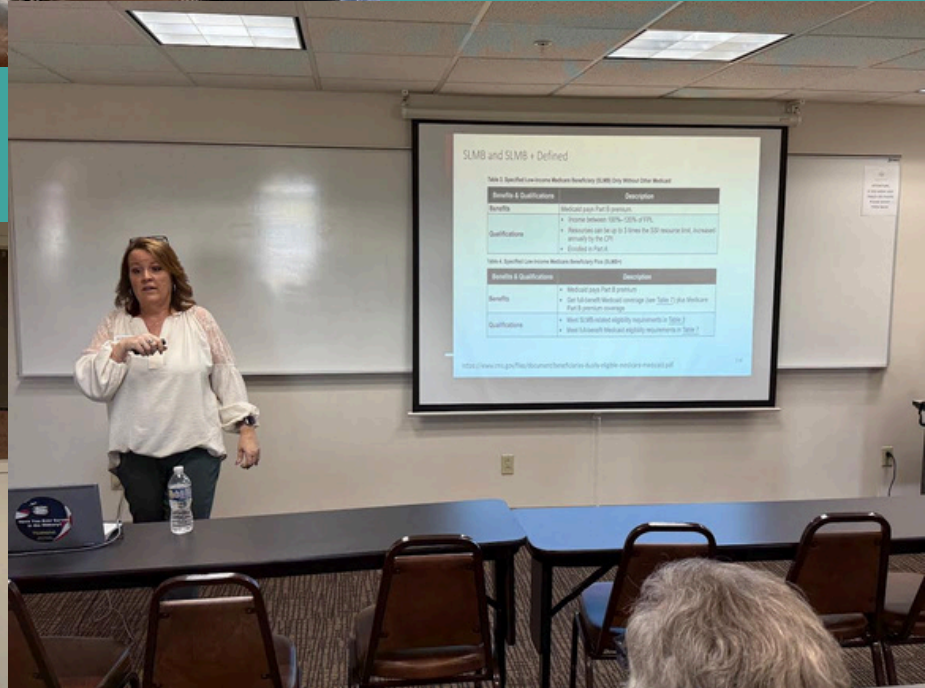
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# April Chapter Meeting



# APRIL MEMBER ANNIVERSARIES

**Kaitlynn Loy 3 years!**  
**Christina McGinley 3 years!**  
**Jennifer Moore 2 years!**  
**Tammy Giles 2 years!**



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At *Midwest Insurance Marketers of America*, we strive to assist our Benefit Advisors in placing and maintaining their client customer base with the quality insurance carriers we represent.

Since 1988, our agency has assisted Benefit Advisors in placing over 25,000 insurance policies throughout our Midwest service area. Our primary market has been major medical coverage for employer groups or individual families.

In the last decade, we have expanded our service into a full circle approach for our Benefit Advisor and their client customers. Not only offering quality health insurance coverage, but complete insurance protection for the Senior arena. We have established multiple levels of coverage through our full circle approach; **major medical, senior planning, and financial products.**

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## May Charity of Choice



Imagine a world where everyone has a decent place to live. That is the goal Habitat for Humanity works toward every day — starting in our own backyard.

Habitat demonstrates the principles on which we were founded to be the hands and feet of Jesus Christ by providing the opportunity of affordable homeownership to hardworking families in our community.

In every industry, there are standouts – professionals who consistently exceed expectations, deliver excellence, and raise the bar for everyone else. In the insurance world, these individuals are top producers – and NABIP celebrates them through our prestigious **Leading Producers Round Table (LPRT)**.



If that sounds like you, it's time to apply.

The deadline for [LPRT applications](#) is May 31.

At NABIP, we created LPRT to reward members who are leaders in production and service. LPRT qualifiers receive access to exclusive opportunities, recognition, and professional development tools to support continued success.

**LPRT Membership Benefits Include:**

- **Discounted registration** for Capitol Conference, Annual Convention, and NABIP certification courses
- **Quarterly Hot Topic Masterclasses** and the exclusive **LPRT Social Event** at Annual Convention
- **Recognition** on NABIP's website and in *bip* Magazine
- For Soaring Eagle qualifiers:
  - **Priority placement** in NABIP's Find an Agent tool
  - **Private industry and legislative update webinars**
  - **Advanced registration access** for Compliance Corner webinars

LPRT isn't just a badge – it's a career accelerant. If you're ready to be recognized for your production and professionalism, don't wait.

**Apply by May 31 to join the ranks of the industry's top performers.**



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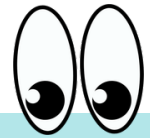
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**MEDICARE PLANNING, SERVICE, MANAGEMENT**

**Do you have a drawer at home that looks like this? Condiments from restaurants that seem wasteful to throw away, yet you never get around to using?**

**Do you know that places like the Scott County Clearinghouse can use these? They can be given to those in need along with food items, soaps/detergents, dental products, etc. that we donate each month!**

**Consider cleaning out that drawer and bringing a baggie full to our monthly meeting. Your drawer will thank you ... and so will we!**



**Bob Herbst**  
**Broker Manager**  
**317-496-1841**



## **Jess & Sandra Carrasquillo** (co-founders)

Jess and Sandra offer a full-service insurance agency that concentrates in the senior market. We represent many of the top-rated insurance carriers when it comes to Medicare and provide our clients with plans that fit their individual needs. We take the time to explain all your options in a simple and concise manner. Our staff is available for assistance with questions, claims, and concerns. With over 20 years of experience, our philosophy has always been to treat you with respect and to provide our services with honesty and integrity.

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**The 26<sup>th</sup> Annual  
NABIP/SOUTH CENTRAL  
INDIANA CHAPTER'S  
GOLF OUTING  
MAY 22, 2026 – 9AM SHOTGUN START**



*It's that time of year again for the 26<sup>th</sup> Annual NABIP/South Central Indiana Golf Outing. We strongly believe that our local chapter and the National Association of Benefits & Insurance Professionals (NABIP) are excellent sources of information for all things related to the benefits and health insurance fields.*

**Timbergate Golf Course**  
151 St. Andrews Ave.  
Edinburgh, IN (Exit 80 off I-65)

**Questions?**  
**Bill Robinson**  
roadguy1950@hotmail.com  
317-695-5683

**Andrea Bogard**  
ABogardInsurance@yahoo.com

# SPONSORSHIP OPPORTUNITIES:

- |   |  |
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| <b>CLOSEST TO PIN \$150</b>               | <b>LONGEST PUTT \$150</b>              |
| <b>1ST PLACE TEAM \$200</b>               | <b>2<sup>ND</sup> PLACE TEAM \$100</b> |
| <b>FOURSOME W/ HOLE SPONSORSHIP \$400</b> |  |

# \$75

PER PLAYER

## WHAT'S INCLUDED:

- RANGE BALLS**
- 18 HOLES + GOLF CART**
- 4-PERSON SCRAMBLE**
- 2 DRINK TICKETS**
- LUNCH, PRIZES & AWARDS**

## SCHEDULE:

- 8:15 AM REGISTRATION**
- 9:00 AM SHOTGUN START**
- LUNCH AND PRIZES TO FOLLOW**



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COMPANY		COMPANY	
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